

Capability statement

Bobcat Lab Ltd. Product management and end-to-end build from one senior consultant. Prepared for procurement and due diligence.

01 · WHO AND WHAT

Who	What	Sectors
Victor Spinei. Senior product manager who leads and delivers the build, working as one team with specialist consultants where the work needs them.	Outcome-based fixed-price packages: Discovery phase, Alpha build, full product delivery. Service redesign and fractional product leadership.	Housing, health, education. Social housing compliance and digital health, delivered inside client programmes.

02 · CASE STUDIES

PiLON	Product function from zero, in a housing compliance business. Built the product function from nothing. Grew the EICR compliance channel from £50K to £5M in six months. Delivered ERP implementation across the business.
Doccla	Virtual ward platform, nine NHS trusts live in year one. Product delivery for a clinical-grade remote monitoring platform. DSPT, ISO 27001 and GDPR compliance work delivered as part of the programme.
RPA	Robotic process automation, around 8,000 hours saved a year. Automation programme delivered within the PiLON engagement. Measured, recurring, audited.

Referees available on request.

03 · CERTIFICATIONS

Cyber Essentials

certification in progress

Basic certification in progress. This line updates the day the certificate arrives.

ISO 27001 · DSPT · GDPR

delivered under client programmes

Compliance work delivered inside client organisations, not certifications held by Bobcat Lab. Stated plainly because evaluators check.

04 · COMPANY

entity

Bobcat Lab Ltd, registered in England and Wales

company no.

08095807

insurance

Professional indemnity £1m and public liability £1m, bound at contract stage. Higher cover arranged per bid.

contact

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